

RIGGING SERVICES PRICING



GAYLORD NATIONAL®

RESORT & CONVENTION CENTER

on the Potomac

From set changes to increased lighting options to special effects, rigging raises the possibilities. As the exclusive rigging provider at Gaylord National, PSAV® is delighted to partner with you to develop a safe, effective solution that elevates your event. Let's connect and inspire people – together.

PRE-SHOW STANDARDS

- The Schedule Rigging Services form must be submitted online along with a scaled rigging plot 21 days prior to load in. Events scheduled with less than 21 days' notice will incur additional charges.
- A \$250 charge applies per event for a comprehensive safety review by our Rigging Supervisor. This review will verify point load calculations, staffing needs, equipment needs and CAD support to provide feedback on the initial rigging plot. Further CAD assistance is available for an additional charge.
- Rigging plots must contain all flown equipment in addition to a reflective ceiling plan with hang-points. The Rigging Supervisor will provide you with our CAD file as your design template.
- All drawings must be received via email in a .dwg or .dxf format. Hard copies will be accepted at a scale of no smaller than 1/8"-1'.

RIGGING EQUIPMENT STANDARDS

- PSAV is pleased to be the sole provider of chain hoists, namely Prostar Chain hoists, designed specifically for hotel and convention center use, and is the sole provider of trussing.
- A scissor lift is required for all rigging calls at the hotel. PSAV has lifts on-site and available for rent. All lifts used in the venue must have white, non-marking tires and be in good condition. Operators must present documentation verifying that they are trained in scissor lift operations.
- Construction or outdoor lifts will not be allowed in the venue.
- All equipment and materials flown must pass American National Standards Institute (ANSI) guidelines and be approved by PSAV.
- Any dynamic (moving) element requires an arrester device.
- A steel safety backup is required on each individual item suspended with a nylon sling.
- All nuts and bolts used overhead must be rated, and all wire rope clips and overhead hardware (e.g., eyebolts, etc.) must be forged, unless approved by PSAV.

BALLROOM STANDARDS

- All ballrooms are equipped with permanent rigging points with various load ratings. Please refer to the facility CAD files for exact locations of the rigging points and ratings. There is NO RIGGING OTHER THAN TO THE PERMANENTLY INSTALLED RIGGING POINTS.
- No rigging is allowed from the air-wall tracks.
- All connections to the ceiling or supporting structure of the venue must be made by PSAV.
- Flown equipment may only be moved by a PSAV rigger. Adjustments to any flown equipment will only be done under the supervision of PSAV.
- Additional weight cannot be applied to flown equipment after PSAV riggers leave the room.
- Under no circumstances may a person be suspended, walk or climb upon any point or supporting structure attached to the ceiling.

RIGGING SERVICES PRICING



GAYLORD NATIONAL®
RESORT & CONVENTION CENTER
on the Potomac

From set changes to increased lighting options to special effects, rigging raises the possibilities. As the exclusive rigging provider at Gaylord National, PSAV® is delighted to partner with you to develop a safe, effective solution that elevates your event. Let's connect and inspire people – together.

PSAV ON-SITE PRACTICES

- Late schedule changes or changes to the previously approved and submitted CAD Plot will result in additional charges.
- PSAV will make all connections to the ceiling and assist your staff in attaching those connections to your truss and equipment. Please contact our offices for clarification of what services and equipment we offer to assist you in a safe and cost-effective event.
- PSAV will not “dead hang” items over 100lbs or 10' in length with a scissor lift. Chain hoists or crank towers must be used.
- Cable bridge truss is required when cable bundles exceed four Soco or other similar multi-cable.

RIGGING EQUIPMENT AND LABOR

■ Equipment Rates

■ Hoist/Rig Point/Hardware	\$231/per day
■ Charge Per Point	\$71/per day
■ Rigging Safety Review/CAD Work	\$250/per event
■ Scissor Lift Weekly Rental	\$1,140/per (5) days
■ Scissor Lift	\$380/per day

■ Labor Rates

■ Weekdays (Depending on time)	\$125/per hour
■ Weekends and Evenings	\$187.50/per hour
■ Holidays	\$250/per hour

- All rigging crews will consist of a minimum of three riggers. The number of riggers and equipment required for your event will be determined by PSAV.
- Five or ten-hour minimums will apply to all calls, per rigger. Time beyond ten hours will be billed in full-hour increments. Contact your PSAV representative for further details.
- Riggers must have a meal break every five hours. If there is less than eight hours between rigging calls, additional charges will apply.
- Scissor lift rental pricing is subject to availability and should be confirmed 14 days prior to your event. All prices subject to change without notice.
- A service charge will apply to all Rigging Services.

Please contact on-site staff for any specific holiday requests.

RIGGING INSTRUCTIONS

Step 1

To schedule Rigging Services and to receive updated CAD drawings of our facilities, please visit:
psav.com/RiggingForm

By submitting your rigging request electronically, it will go directly into our nationwide rigging system, ensuring a prompt response and follow-up tracking.

Step 2

If you have additional questions, please contact the area rigging supervisor at:

Chad Houseknecht
Area Rigging Coordinator
■ 203.439.4828
■ chouseknecht@psav.com

Nathan Scheib
Director of Sales, Event Technology
■ 301.965.2050
■ nscheib@psav.com

Step 3

The PSAV Rigging Coordinator will review and forward your request to the PSAV on-site team. The on-site PSAV team will forward a rigging estimate for your review and signature along with verification of your proposed rigging plot.

*Ask your representative for full details regarding labor rates, which can vary based on complexity and time of operation. All PSAV solutions may be subject to our property's administrative fee. Above prices do not reflect labor charges, which may apply. All rates are subject to applicable sales tax.

■ **office:** 301.965.2050
venuepartners.psav.com/gaylordnational

